

David Euijoon KIM

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Executive Summary

Oxford MBA candidate with a B.S. in Data Science and experience building technology products across AI, education, and operations. Led a six-person engineering team, built AI-enabled products from concept through testing, and worked directly with users and stakeholders to turn operational problems into practical technical solutions. Seeking a Summer 2027 Technical Product or Program Management internship in London.

Education and Qualifications

2026-2027	University of Oxford Saïd Business School, UK	Master of Business Administration (MBA) Expected September 2027
2018-2024	Boston University Faculty of Computing & Data Sciences, US	B.S. in Data Science Graduated <i>cum laude</i> , May 2024

Work Experience

August 2024 – August 2026 | Boston University – Faculty of Computing & Data Sciences | Boston, US (Hybrid)

Leading U.S. research university; its Online MS in Data Science is a 12-module program for working professionals.

Learning Facilitator – Online Master's in Data Science

- Joined the inaugural Learning Facilitator team and partnered with 20+ faculty and program staff to shape course delivery, student support, and operating practices as the program scaled to 800+ active students and 150 alumni.
- Served as designated support lead for 50 students across four semesters, tracking engagement and academic progress through graduation; later simultaneously supported two graduate courses enrolling ~200 students each.
- Proactively built a Claude Cowork–based AI-assisted grading workflow after identifying grading as a bottleneck, reducing grading time from ~30 to ~15 minutes per paper and driving adoption among several Learning Facilitators through demos, written guidance, and one-on-one coaching.

May 2025 – May 2026 | GradeLoop AI | Boston, US (Remote)

Pre-launch EdTech SaaS using multi-agent AI to automate grading and structured feedback for online coursework.

Founder & Product Lead

- Owned the product end to end, from problem discovery and requirements through UX, architecture, multi-agent LLM workflows, database design, testing, and unit-economics analysis, using AI development agents to independently build the MVP in ~5 months.
- Internally tested the platform across hundreds of university-level papers with a Boston University online-program director as the primary design partner, evaluating grading quality, workflow fit, and faculty adoption.
- Identified a fundamental quality-cost trade-off: lower-cost models lacked the reliability required for university-level grading, while higher-capability models made the product uneconomic at a viable price point; made a no-go commercialization decision and shifted toward human-in-the-loop AI assistance.

January 2026 – Present | Globus Fencing Academy | Dallas, TX (Remote)

Fencing academy ranked #2 nationally in sabre, serving approximately 200 fencers and their families.

Product Manager and Developer (Contract)

- Converted customer discovery into a \$2,000 paid engagement to build a unified mobile platform replacing five disconnected systems across booking, payments, scheduling, and member management that required 10+ administrative hours per week.
- Re-scoped the MVP after testing exposed a large edge-case surface, prioritizing scheduling, booking, and payments while introducing configurable controls including age-based lesson priority and anti-bot protections.
- Used AI-assisted QA to systematically test edge cases, refine product behavior, and support iteration; created a screenshot-based onboarding guide to help testers navigate core workflows and provide consistent feedback.

September 2023 – May 2024 | Eleven58 | Boston, US

Early climate-tech venture developing a computer-vision-enabled smart recycling system for automated waste sorting.

Lead Data/Software Engineer

- Led a six-person data/software team, translating CEO and mechanical-engineering deadlines into technical milestones, assigning development work, and tracking progress across data preparation, model fine-tuning, and system integration.
- Led development of a YOLOv8 recycling-classification model using a 10,000+ image dataset assembled from original, augmented, and public data, coordinating integration with four mechanical engineers.
- Delivered a functioning computer-vision recycling prototype over a six-month development cycle, advancing to the final four from approximately 140 applications in Boston University’s 2024 Climate Innovation Challenge.

June 2020 – February 2022 | Republic of Korea Navy, Submarine Force Command | Jinhae, South Korea

Navy command responsible for submarine operations, readiness, personnel, and support for the submarine force.

Squad Leader & English–Korean Interpreter & Military Counsellor | Petty Officer Second Class

- Led a 21-sailor squad within a 10-squad barracks organization, overseeing day-to-day coordination, discipline, welfare, and personnel matters; also provided confidential first-line counseling to at least two sailors per week.
- Completed weekly 24-hour operational-watch rotations, maintaining personnel accountability and incident reporting for a command with 200+ enlisted sailors plus officers and NCOs.
- Founded and led “Planting Submarine,” a COVID-era outdoor wellbeing initiative engaging 15 sailors and covered by ROK National Defense Media; received the Submarine Force Commander Award and contributed to teams placing 2nd in a ROK Navy suicide-prevention competition and 3rd in a Ministry of National Defense military chaplain support video competition.

December 2018 – July 2019 | Nextgen Realty | Boston Pads | Boston, US

Full-service Greater Boston residential real-estate brokerage with more than 187,000 property listings in its database.

Licensed Real Estate Professional

- Created several hundred property listings, self-sourced 100+ prospective tenants, and closed ~10 residential leases representing ~\$40,000 in aggregate monthly rent and ~\$20,000 in personal commission.
- Managed the rental process from prospecting and property showings through negotiation, paperwork, and lease execution, collaborating with the manager and five-person team on select closings.

Additional Information	
Technical:	Python, SQL, machine learning, AI applications, data analysis, cloud computing (Azure, GCP)
Achievements:	Capital One Best Financial Hack, Boston Hacks 2023 Bronze Medal, Korean National Club Sabre Tournament 2023
Interests:	Technology, entrepreneurship, fencing (Oxford Fencing), rowing (Christ Church Novice Team)
Languages:	Korean and English (native/bilingual)
Work Authorization:	South Korean citizen; currently studying in the UK on a Student visa